

OPEN Business Club AG · Gänsemarkt 43 · 20354 Hamburg

Internship Business Development (Starting August 2007) (m/f)

As part of our international expansion, we are currently looking to fill a number of vacant positions at the soonest possible starting date. The position will be based in Hamburg and is a **six-month placement** to commence in August 2007 – you should be available to work full time during this period.

XING makes your professional network an active part of your life. Far more than a directory of business contacts, XING enables its members to discover professional people, opportunities and privileges through its unique discovery capability and advanced contact management tools. Its novel approach to professional services has resulted in OPEN Business Club AG being named one of the world's hottest Web 2.0 startups by Business 2.0/CNN Money and one of Europe's "Top 100" by Red Herring.

Summary of Key Responsibilities:

- Answer and screen cooperation requests from potential partners
- Assist in initiating strategic alliances and closing new deals
- Monitor existing partnership relationships
- Set up business appointments
- Prepare business presentations

Required Knowledge, Skills and Abilities:

- Strong team orientation and a good business sense
- Excellent communication skills
- Good IT skills, especially PowerPoint (MS-Office)
- Strong desire to take on responsibility
- Creativity and the desire to learn
- Ambition and ability to perform well with tight deadlines
- Complete or ongoing studies with business-related Masters degree
- Bilingual – English and German required. Fluency in another European language is desirable but not essential

If you fulfill the requirements and are interested in working in a global, fast-moving, innovative environment, we would be delighted to receive your application (CV, motivation, references and desired salary).

Sönke Martens

Manager Business Development, OPEN Business Club AG

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